



# Air Force Installation Contracting Center

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## 763d Enterprise Sourcing Squadron



July 2020

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# Agenda

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- Doing Business with AFICCC - 763 ESS
- NAICS Spend
- Acquisition Process
- What to Expect in FY 2020
- Acquisition Philosophies
- Innovation
- Acquisition Forecast



# Doing Business with AFICC - 763 ESS

- **763 ESS Contract Execution Support:**
  - Complex Services
  - AMC-Wide / Multi-Base Mgmt
  - Enterprise Sourcing
  - Category Management (Cat 7)
  - ~3B Acquisition Portfolio
- **Acquisition Methods:**
  - 2<sup>nd</sup> Generation IT (2GIT)
  - GSA OASIS / IT Schedule 70
  - Other existing BIC contract vehicles
  - Beta.SAM.gov
- **Doing Business with AFICC:**  
<https://www.wpafb.af.mil/Welcome/Fact-Sheets/Display/Article/820156/aficc-contracting-business-opportunities/>
- **SBP:** myaleca.malone@us.af.mil  
618-256-9953

**AFICC-OLAMC**  
**Director of Contracting**  
Col Jonathan Wright

**AFICC-OLAMC**  
**Deputy Director, Command Competition**  
**Advocate & Ombudsman**  
Ms Susan Madison

**763 ESS Director & Activity Competition**  
**Advocate**  
Mr Greg English

**763 ESS Director of Business Operations**  
**(DBO)**  
Mr William Seamon

**763 ESS Director of Program**  
**Management**  
Mr Paul Curtis

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# 763 ESS FY19 NAICS Obligations

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54 – Professional, Scientific & Technical Services	\$127.0M
51 – Information	\$11.5M
61 – Educational Services	\$9.3M
33 – Manufacturing (Metals, Computer, Electronics)	\$7.2M
48 – Transportation	\$6.1M
81 – Other Services (Except Public Admin)	\$5.0M
56 – Administrative and Support	\$4.8M

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# What to Expect

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## 1. Enterprise Sourcing

- Reduce Costs & Improve Mission Effectiveness
- Stand up of Enterprise Sourcing Squadron (763 ESS)
- Program Management
- Cat 7 Center of Excellence

## 2. Efficiency

- Reduce procurement administrative lead time (PALT)
- Utilizing Best In Class (BIC) Vehicles
- Operation Clean Sweep – Increase delegations / decrease clearance (16.5 procedures)

## 3. Reduce bridge contracts

- Begin acquisition process sooner



# What to Expect

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## 4. Agility, Innovation, and Results as a Cohesive Team

- Deliver performance at speed of Relevance
  - Maximize FAR 16.5 procedures
- Commercial Solutions Opening (CSO)
- Other Transaction Authority (OTA)
- GPC Expanded Use Program
- Oral Presentations

## 5. Restoring Readiness

- Increasing maintenance manpower and improving the supply chain and crucial factors in improving vision

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# Acquisition Philosophies

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- **Enterprise Sourcing and Category Management**

- Find efficiencies in large goods and services contracts
- Innovation and affordability
  - NOTE: Teaming and Small Business important

- **Maximize mission performance at reduced cost**

- Encourage competition & properly incentivize performance
- Encourage small business participation
- Business Intelligence – Strategic decisions made on tactical buys

- **Typical Services Contract Set-up**

- Performance Based (PWS)
  - FFP
  - Performance/Ordering Period: Base + Four Option Periods
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# 763 ESS ACQUISITION FORECAST

<https://www.wpafb.af.mil/Welcome/Fact-Sheets/Display/Article/820156/aficc-contracting-business-opportunities/>

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# SG PORTFOLIO

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# ***Medical Readiness Logistics Support (5 year)***

## **Requirements Description**

Provide AMC/SGXM with functional and technical support for the Manpower Equipment Force Packaging (MEFPAK) Program and Expeditionary/Contingency Medical Equipment (ECME) management operations.

Place of Performance: Scott AFB

## **Current Contract Information**

- Contract Value: \$9.9M
- Current Contractor: CACI-NSS, Inc.
- Performance Period: 01 Feb 16 – 31 Jul 21
- Acquisition Strategy: Tradeoff

## **Future Acquisition Information**

- Anticipated Award Date:  
May 2021
- Anticipated Performance Period (w/ Phase-In & 6-mo EOS):  
1 Jun 21 – 30 Nov 26
- Projected NAICS: 541614
- Projected Range: \$10M - \$49.99M

## **Contact Information**

- Contracting Office: 763 ESS
- Contracting Office POCs:  
Ms. Jena Bowman  
618-256-9992; jena.bowman@us.af.mil



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# 618 AOC PORTFOLIO

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# Mobility Air Forces (MAF) Flight Manager (FM) Training Support

## Requirements Description

Headquarters Air Mobility Command (AMC)  
618<sup>th</sup> Air Operations Center(AOC)/Tanker Airlift  
Control Center(TACC)/Flight Management  
Division(XOCM) requires MAF FM training  
support to schedule, execute, document and  
administer a comprehensive FM training  
program to train MAF personnel in all FM duties  
and responsibilities.

Place of Performance: Scott Air Force Base

## Current Contract Information

- Contract Value: \$3.3M
- Current Contractor: Creative Solutions Consulting
- Current Contract: HC102817C0013
- POP w/Options: 01 Apr 2017 – 31 Mar 2021
- Acquisition Strategy: 8(a) Sole Source

## Future Acquisition Information

- Anticipated Follow-on Award Date:  
31 Mar 21
- Anticipated Performance Period:  
01 Apr 21 – 30 Sep 26
- Projected NAICS: 611512
- Projected Range: \$1M - \$9.99M

## Contact Information

- Contracting Office: 763 ESS
- Contracting Office POC: Mr. Russell Lowery,  
(618) 256-9850, russell.lowery.1@us.af.mil

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# A2 PORTFOLIO

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# AMC/A2 Intelligence Information System Support

## Requirements Description

Provides support for AMC/A2 Intelligence Information Systems (IIS), SIPRNet enclave on the DISA domain, enclave security, web tools, Deployable IIS equipment, and Geospatial Information Services (GI&S) program support for AMC/A2.

Place of Performance: Scott AFB

## Current Contract Information

- Contract Value: \$7.5M
- Current Contractor: Sumaria Systems
- Contract:
- POP w/Options: 01 Jul 16 – 30 Jun 21
- Acquisition Strategy: LPTA

## Future Acquisition Information

- Anticipated Follow-on Award Date:  
Apr 2021
- Anticipated Performance Period (w/ Phase-In and 6-mo EOS):  
1 Jun 21 – 30 Nov 26
- Projected NAICS: 517110
- Projected Range: \$10M - \$49.99M

## Contact Information

- Contracting Office: 763 ESS
- Contracting Office POC: Ms. Jena Bowman,  
618-256-9992, jena.bowman@us.af.mil

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# A3 PORTFOLIO



# AMC/A3 C21 Simulator Modification & Pilot Training

## Requirements Description

- Provides support for AMC/A3 C21 Pilot Training. C21A Pilot Training consists of classroom and full-motion simulator training for the following pilot training requirements: Initial Qualification Pilot Training, Semi-annual Refresher Pilot Training, Annual Refresher Pilot Training, Instructor Pilot Training, Three Day Senior Officer (SOC) Pilot Training, and Two-Day Pilot Proficiency Training.
- Place of Performance: TBD

## Future Acquisition Information

- Anticipated Award Date: Oct 2020
- Anticipated Performance Period (w/ Phase-In and 6-mo EOS):  
Oct 2020 – Oct 2030
- Projected NAICS: 611512
- Projected Range: \$10M - \$49.99M

## Current Contract Information

- Contract Value: N/A
- Current Contractor: N/A
- Contract: N/A
- POP w/Options: N/A
- Acquisition Strategy: N/A

## Contact Information

- Contracting Office: 763 ESS
- Contracting Office POC: Ms. Brooke Lorig,  
618-229-0805, brooke.lorig.1@us.af.mil

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# AMC/A3 C40 Pilot Training & Simulators

## Requirements Description

- This requirement is for Initial Qualification Pilot Training, Re-Qualification Pilot Training, USAF-Specific One-Day training, Pilot Recurring Evaluation Training, Refresher Pilot Training, and Pilot Senior Officer Training. Training will be conducted to certify pilots on C-40 aircraft, a slightly modified commercial aircraft for military purposes. Pilot training is to certify pilots on this aircraft to FAA, USAF, AMC and other necessary certification standards.
- Place of Performance: TBD

## Future Acquisition Information

- Anticipated Award Date:
  - Nov 2020
- Anticipated Performance Period:
  - April 2021 – March 2026 + 6 month EOS
- Projected NAICS: 611512
- Projected Range: \$10M - \$49.99M

## Current Contract Information

- Contract Value: Ceiling of \$12.2M
- Current Contractor: FTI
- Performance Period: 1 Oct 2015 – 30 Sep 2020 + 6 mo EOS
- Acquisition Strategy: LPTA

## Contact Information

- Contracting Office: 763 ESS
- Contracting Office POC: Ms. Kaitlyn Woodruff
  - 618-256-9964; kaitlyn.woodruff.2@us.af.mil



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# A4 PORTFOLIO



# ***Logistics Integration & Weapon Systems Logistics Network (LOGNET) Support***

## **Requirements Description**

Tech support of Logistics eTools, the G081 PMO, A4 staff, conference rooms, programming, training & PM support.

Identify, research, plan, facilitate, analyze, develop, validate, test, manage and recommend business processes in support of AMC global logistics efforts and coordinate solutions with Air Force Logistics, Installations and Mission Support, Air Force Materiel Command, USTRANSCOM, Component Commanders, and AMC system engineers and programmers.

Place of Performance: Scott AFB

## **Current Contract Information**

- Contract Value: Ceiling of \$88M
- Current Contractor: CSRA, Inc. (now GDIT)
- Performance Period: 21 Sep 16 – 20 Sep 21  
+ 6-month EOS
- Acquisition Strategy: Trade-Off

## **Future Acquisition Information**

- Anticipated Award Date:  
20 Aug 21
- Anticipated Performance Period:  
21 Aug 21 – 20 Aug 26 + 6 month EOS
- Projected NAICS: 541514 - TBD
- Projected Range: \$50M - \$99.99M

## **Contact Information**

- Contracting Office: 763 ESS
- Contracting Office POC: Ms. Victoria Seelhofer  
618-256-9964; victoria.seelhofer@us.af.mil

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# A6 PORTFOLIO



# ***Global Air Transportation Execution System (GATES)***

## **Requirements Description**

GATES provides United States Transportation Command (USTRANSCOM), United States Army Surface Deployment and Distribution Command (SDDC), Department of Defense (DOD), and commercial partners with Air Mobility Command (AMC) mission critical automated management and tracking system to support in-transit visibility (ITV) over transportation functions during peacetime and contingency operations.

Place of Performance: Scott AFB

## **Current Contract Information**

- Contract Value: \$51.2M
- Current Contractor: InfoReliance
- Performance Period: 1 Feb 18 – 30 Sep 22 + 6-month EOS
- Acquisition Strategy: Trade-off

## **Future Acquisition Information**

- Anticipated Award Date:  
1 Jul 22
- Anticipated Performance Period:  
1 Jul 22 – 30 Jun 27 + 6 month EOS
- Projected NAICS: 541511 - TBD
- Projected Range: \$50M - \$99.99M

## **Contact Information**

- Contracting Office: 763 ESS
- Contracting Office POC: Mr. Joseph Monroe  
618-229-0049; joseph.monroe.2@us.af.mil

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# ***Executive Airlift Communications Network (EACN A2G2)***

## **Requirements Description**

The Executive Airlift Communications Network (EACN) Support task order provides Command, Control, Communications (C3) service access to US senior leaders while transiting in-flight via two Air To Global Information Grid (GIG) Gateways (A2G2s) supported by a Systems Integrations Laboratory (SIL).

Place of Performance: Joint Base Andrews (JBA), Joint Base Lewis McChord (JBLM) and Scott AFB (SAFB)

## **Current Contract Information**

- Contract Value: \$88M Ceiling
- Current Contractor: Sumaria
- Performance Period: 17 April 2017 – 28 February 2022
- Acquisition Strategy: LPTA

## **Future Acquisition Information**

- Anticipated Award Date:
  - TBD
- Anticipated Performance Period:
  - TBD
- Projected NAICS: 517311
- Projected Range: \$10M - \$49.99M

## **Contact Information**

- Contracting Office: 763 ESS
- Contracting Office POC: Ms. Delores Hill
- 618-256-9965; delores.hill@us.af.mil



# KC-46A C3 Call Center

## Requirements Description

Provides a 24/7 centralized level-1 call center in support of aircrew communications within the Military Data Network, DoD Information Network, and the Aircraft Communications Addressing and Reporting System

Place of Performance: Scott AFB, IL

## Current Contract Information

- Contract Value: N/A
- Current Contractor: N/A
- Performance Period: N/A
- Acquisition Strategy: N/A

## Future Acquisition Information

- Anticipated Award Date: 01 Oct 21
- Anticipated Performance Period: 01 Oct 21 – 30 Sep 26
- Projected NAICS: 541513
- Projected Range: \$1M - \$9.99M

## Contact Information

- Contracting Office: 763 ESS
- Contracting Office POC: Ms. Tia Ragsdale  
618-256-9951; [tia.ragsdale@us.af.mil](mailto:tia.ragsdale@us.af.mil)

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# HCI Sustainment

## Requirements Description

Provide sustainment and support services for the AMC Hyperconverged Infrastructure (HCI) Systems for both NIPRNet and SIPRNET. Sustainment includes support of PIVOT 3 server hardware, and Rubrik storage hardware and Rubrik Converged Data Management (CDM) software.

### Place of Performance:

AMC Bases (Dover, Fairchild, JB Charleston, JB Lewis-McChord, JB McGuire-Dix-Lakehurst, Little Rock, MacDill, McConnell, Pope, Travis, Scott)

## Current Contract Information

- Contract Value: N/A
- Current Contractor: N/A
- Performance Period: N/A
- Acquisition Strategy: N/A

## Future Acquisition Information

- Anticipated Award Date: TBD
- Anticipated Performance Period: TBD
- Projected NAICS: TBD
- Projected Range: \$10M - \$20M

## Contact Information

- Contracting Office: 763 ESS
- Contracting Office POC: Ms. Alexis Strieker  
618-256-4234; alexis.striecker@us.af.mil





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# Enterprise Sourcing Flight

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# ***Transient Alert Recompete***

## **Requirements Description**

Performs TA Services to support aircraft, which are not assigned to a base, that are enroute from one location to another and may require routine servicing.

Place of Performance: 45 mandatory AFBs and 12 optional bases

## **Current Contract Information**

- Contract Value: \$145M
- Current Contractor: Multiple (8)
- Performance Period: 1 Dec 16 to 30 May 23
- Acquisition Strategy: Service Disabled Veteran Owned Small Business (SDVOSB) set-aside with an embedded 8(a) set-aside
- Firm Fixed Price (FFP) Multiple Award Task Order Contract (MATOC) Indefinite Delivery Indefinite Quantity (IDIQ) contract
- Price Performance Tradeoff (PPT) w/ Technical Acceptability at MATOC/IDIQ level w/ Task Order (TO) competition at base level

## **Future Acquisition Information**

- Anticipated Award Date:  
21 Jun 21
- Anticipated Performance Period:  
1 Dec 21 – 20 Nov 26
- Projected NAICS: 488190
- Projected Range: \$100M +

## **Contact Information**

- Contracting Office: 763 ESS
- Program Manager: Ms. Pamela Bragg  
618-256-9978; [pamela.bragg@us.af.mil](mailto:pamela.bragg@us.af.mil)
- Contract Specialist: Ms. Monica Holtmann  
618-256-9981; [monica.holtmann@us.af.mil](mailto:monica.holtmann@us.af.mil)
- Contracting Officer: Capt Wesley Batot  
618-256-9933; [wesley.batot.1@us.af.mil](mailto:wesley.batot.1@us.af.mil)



# ***Official Mail Center & Postal Service Center***

## **Requirements Description**

AF Wide receipt and delivery of all official and personal mail to include sorting, consolidating, and metered postage and coordinating dispatch with small parcel carriers

Place of Performance: CONUS AFB

## **Current Contract Information**

- Contract Value: \$86M (5yr)
- Current Contractor: Multiple (50)
- Contract: Multiple (89)
- POP w/Options: N/A
- Acquisition Strategy: AbilityOne, 8(a), & F&O

## **Future Acquisition Information**

- Anticipated Follow-on Award Date:  
TBD
- Anticipated Performance Period:  
TBD
- Projected NAICS: 491110
- Projected Range: \$50M - \$99.99M

## **Contact Information**

- Contracting Office: 763 ESS
- Program Manager: Gary L. Fowler,  
618-256-9967, gary.fowler.4@us.af.mil
- Contracting Officer: Keely A. Webb,  
618-256-9955, keely.webb@us.af.mil
- Contract Specialist: Delores Hill,  
618-256-9965, delores.hill@us.af.mil

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# Electronic Flight Bag (EFB)

## Requirements Description

EFB Hardware includes iPads, cases and peripheral equipment.

Place of Performance: CONUS and OCONUS

## Current Contract Information

- Contract Value: \$373,252.03
- Current Contractor: Red River Technology LLC
- Contract: FA445219FA061
- Acquisition Strategy: LPTA

## Future Acquisition Information

- Anticipated Follow-on Award Date:  
15 September 2020
- Anticipated Performance Period:  
30 Days ARO
- Projected NAICS: 334111
- Projected Range: \$10M - \$49.99M

## Contact Information

- Contracting Office: 763 ESS
- Contracting Office POC: Ms. Chelsie Voss  
618-256-9984; chelsie.voss@us.af.mil

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# Q&A Session

AFICC 763 ESS Small Business Professional: Ms. Myaleca Malone, 618-256-9953  
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# Competitive Process Roadmap

